

Update on State Tax Conformity with Federal Tax Reform

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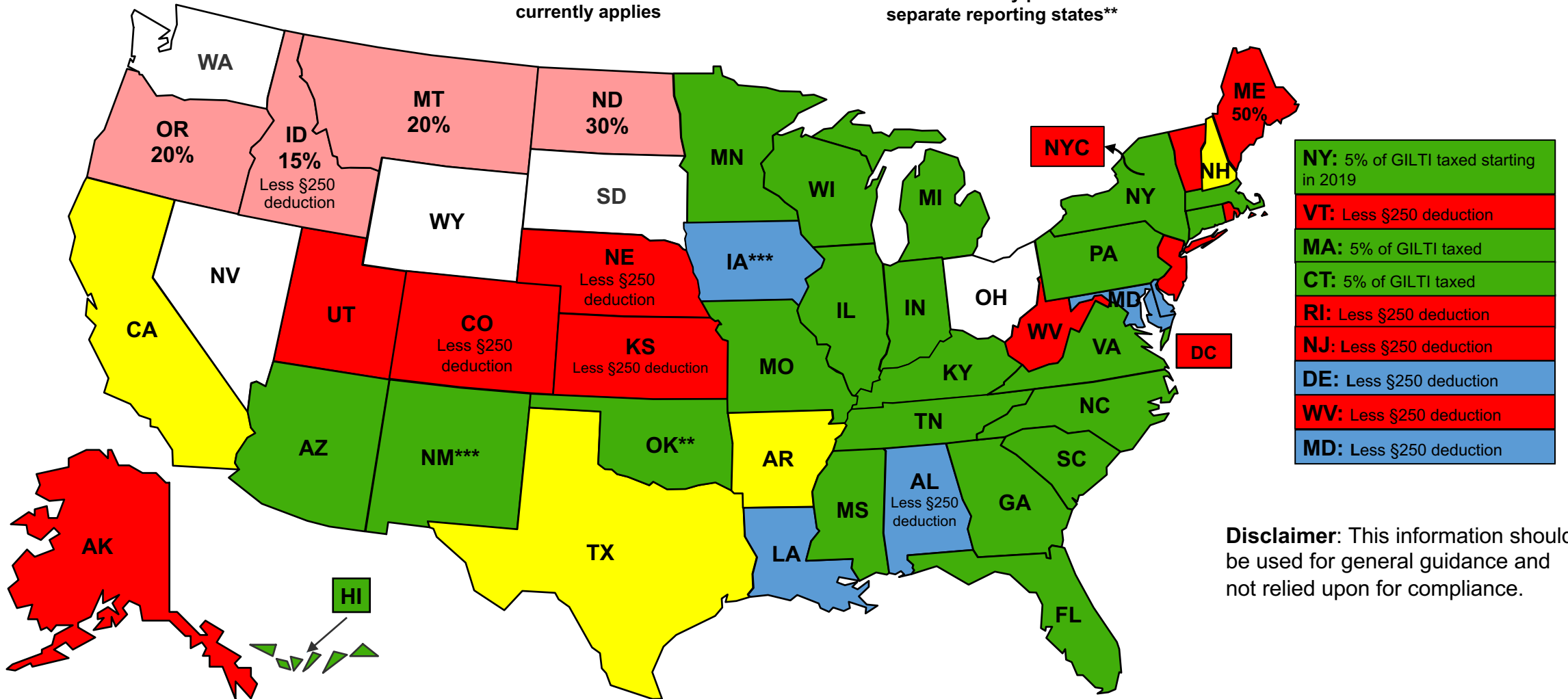
Agenda

- **Key International Tax Provisions Impacting the States**
- **Factor Representation and Constitutional Issues Relating to State Taxation of Foreign Source Income**
- **Key Domestic Tax Provisions Impacting the States**

Key International Tax Provisions Impacting the States

State Corporate Income Tax Conformity to GILTI*

- State does not impose a corporate income tax
- Decoupled from GILTI (or excludes 95%)
- Have not addressed IRC conformity and/or GILTI coupling specifically. Neither GILTI nor § 250 deduction currently applies
- Potentially coupled to GILTI, but inclusion may be constitutionally prohibited in separate reporting states**
- Coupled or potentially coupled to 10% to 30% of GILTI**
- Coupled or potentially coupled to GILTI**



Disclaimer: This information should be used for general guidance and not relied upon for compliance.

Note: Those states with “less §250 deduction” only tax 50% of GILTI (or 62.5% after 2025).

* Based generally on 80% or more direct corporate ownership of foreign corporations. Other rules may apply for smaller % ownership or state personal income tax (PIT) purposes.

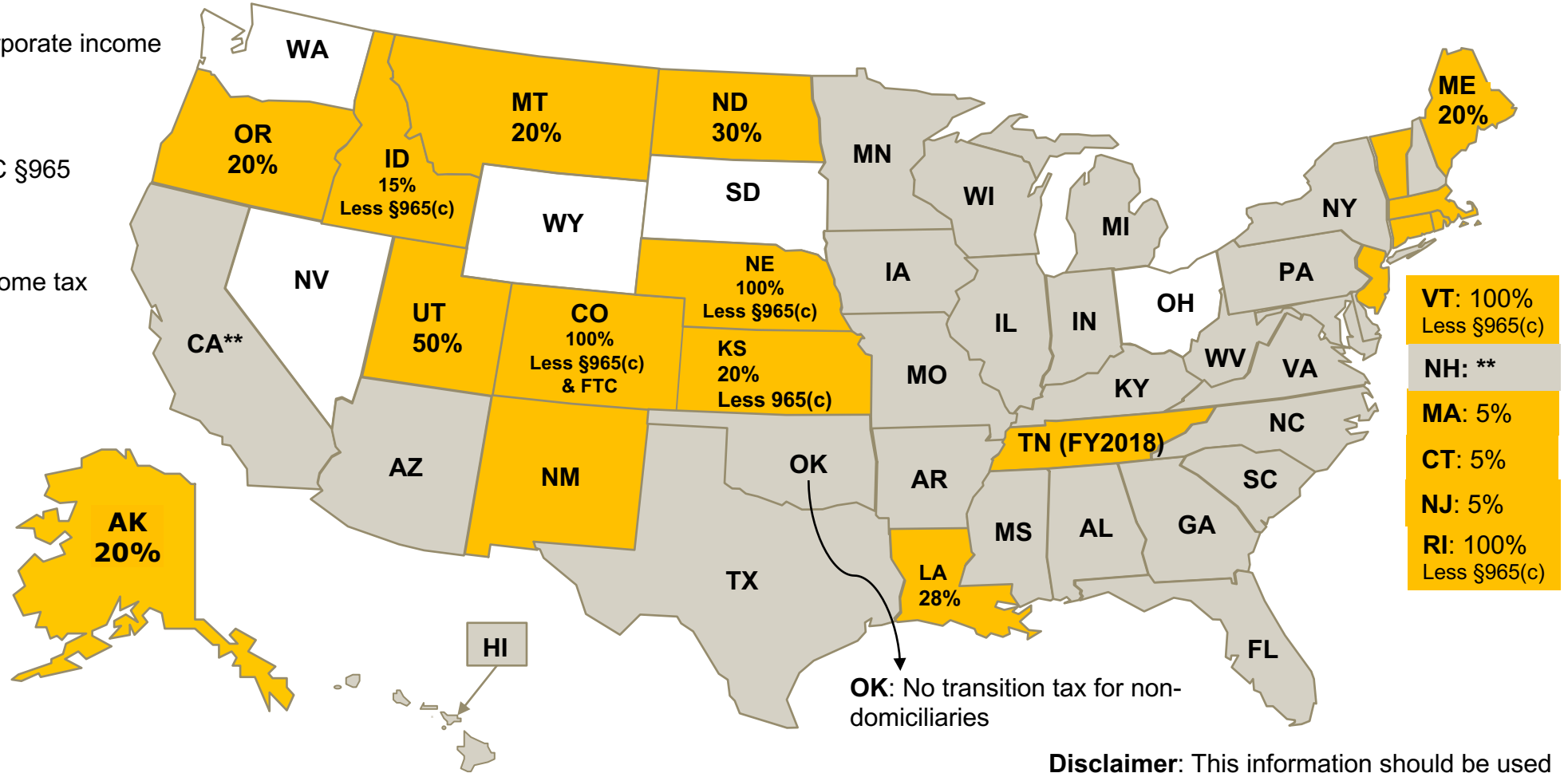
** GILTI is not specifically referenced in many state conformity statutes so some states may still decouple from some or all of GILTI by administrative/legislative action.

*** Iowa conformity begins in 2019. New Mexico decouples starting in 2020.

Source: Council On State Taxation

One Time Issue: State Corporate Income Tax Conformity to IRC §965 Repatriated Income*

- State does not impose a corporate income tax
- 0%: State does not impose corporate income tax on IRC §965 repatriated income
- State imposes corporate income tax on some or all of IRC §965 repatriated income



* Based generally on 80% or more direct corporate ownership of foreign corporations. Other rules may apply for smaller % ownership or PIT purposes.

**No conformity update but taxes a portion of foreign dividends (when distributed) for water's edge filers.

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Foreign Derived Intangible Income (FDII): IRC §250

- **General Overview:** Provides a 37.5% deduction (decreased to 21.875% after 2025) for certain income earned by a U.S. domestic corporation attributed to foreign sales relating to U.S. production.
 - FDII is calculated in a manner similar to GILTI. Returns in excess of 10% of fixed assets form the basis for the calculation.
- **State Tax Issues:**
 - Modest State Conformity – approximately one dozen states have conformed to FDII.
 - Selective decoupling – FDII, as enacted, is designed to work with GILTI.
 - The impact of FDII will be affected by a taxpayer's state income tax filing method.
 - Apportionment: Is any special apportionment formula needed?

Factor Representation and Constitutional Issues Relating to State Taxation of Foreign Source Income

Factor Representation: GILTI and IRC §965 Repatriated Income

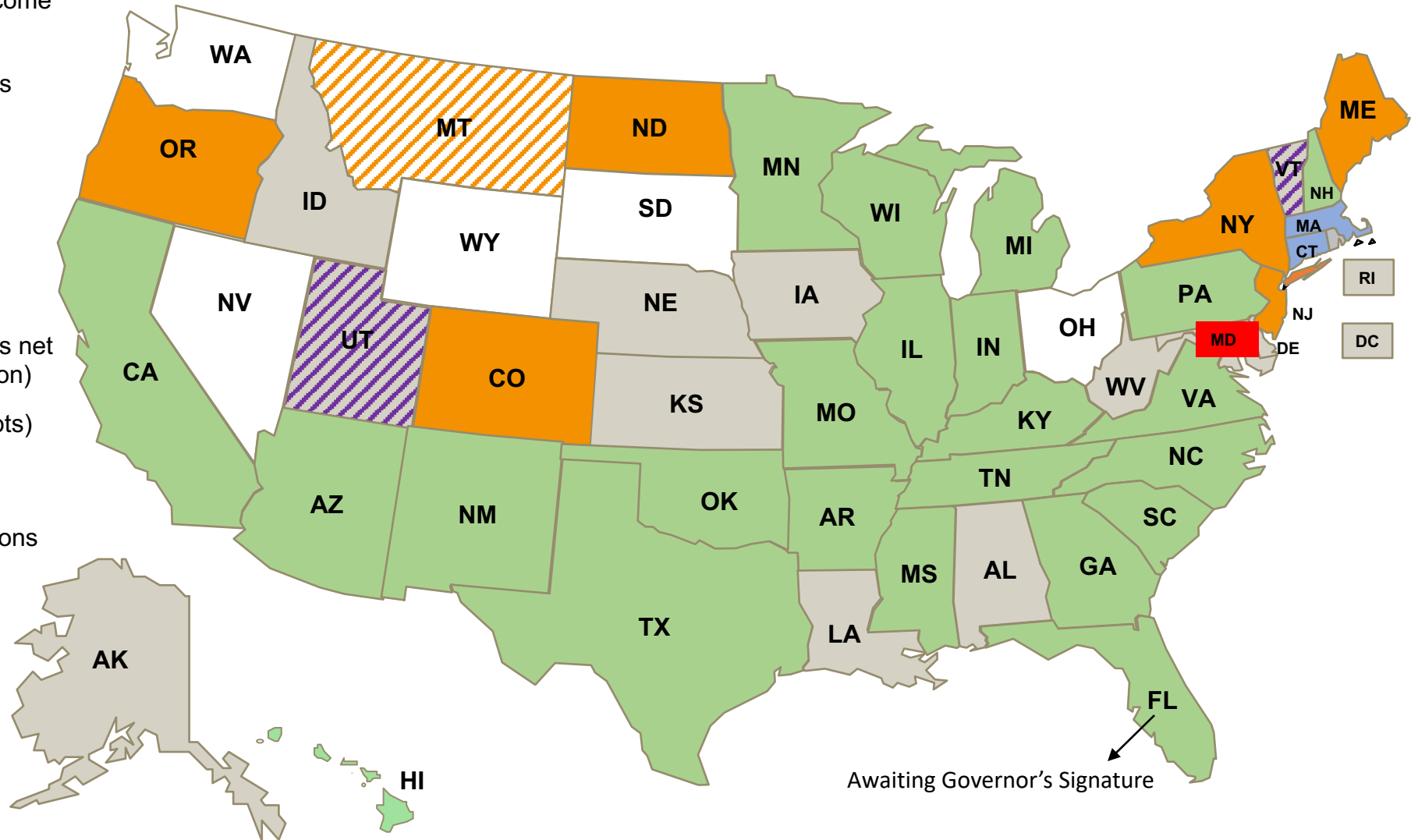
- The apportionment methodologies available to the states include:
 - No factor representation.
 - No specific guidance which can result in a taxpayer using its “domestic” factors to apportion GILTI/965 income or including its net GILTI/965 income in the denominator.
 - Net GILTI/ Section 965 income in the denominator.
 - Gross Receipts that produced the GILTI/ Section 965 income in the denominator.

Factor Representation: GILTI and IRC §965 Repatriated Income

- To date, the vast majority of the states provide no guidance on how to apportion GILTI/ Section 965 income or allow only the **net taxable foreign source income**, and not the gross receipts (or other factors) to be included in the denominators of the respective factors.
- New Jersey apportionment method for GILTI:
 - Initial apportionment methodology: NJ GDP over total GDP of all the U.S. states in which the company has economic nexus (TB-85(R))
 - Revised apportionment methodology: Net GILTI in the denominator of the receipts factor (TB-92).

GILTI State Factor Representation*

- State does not impose a corporate income tax
- The state currently does not impose its corporate income tax on GILTI
- No factor representation allowed
- No new guidance
- Other methodology
- Sales factor denominator only includes net GILTI (after Sec. 250 or other deduction)
- Foreign factors (including gross receipts) relating to taxable income allowed in denominator(s)
- ⊘ Pattern indicates unofficial state positions (in appropriate colors)



* Based generally on 80% or more direct corporate ownership of foreign corporations. Other rules may apply for smaller % ownership or PIT purposes.

Source: Council On State Taxation

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Future Litigation over State Taxation of GILTI and IRC §965 Repatriated income

— **Separate reporting states: Can the foreign source income be taxed at all?**

- See *Kraft General Foods Inc. v. Iowa Department of Revenue*, 505 U.S. 71 (1992). A separate reporting state may not tax dividends from a controlled foreign corporation if it does not tax dividends from a controlled domestic corporation.
- Five separate reporting states (plus NJ in 2018) are still coupled to GILTI

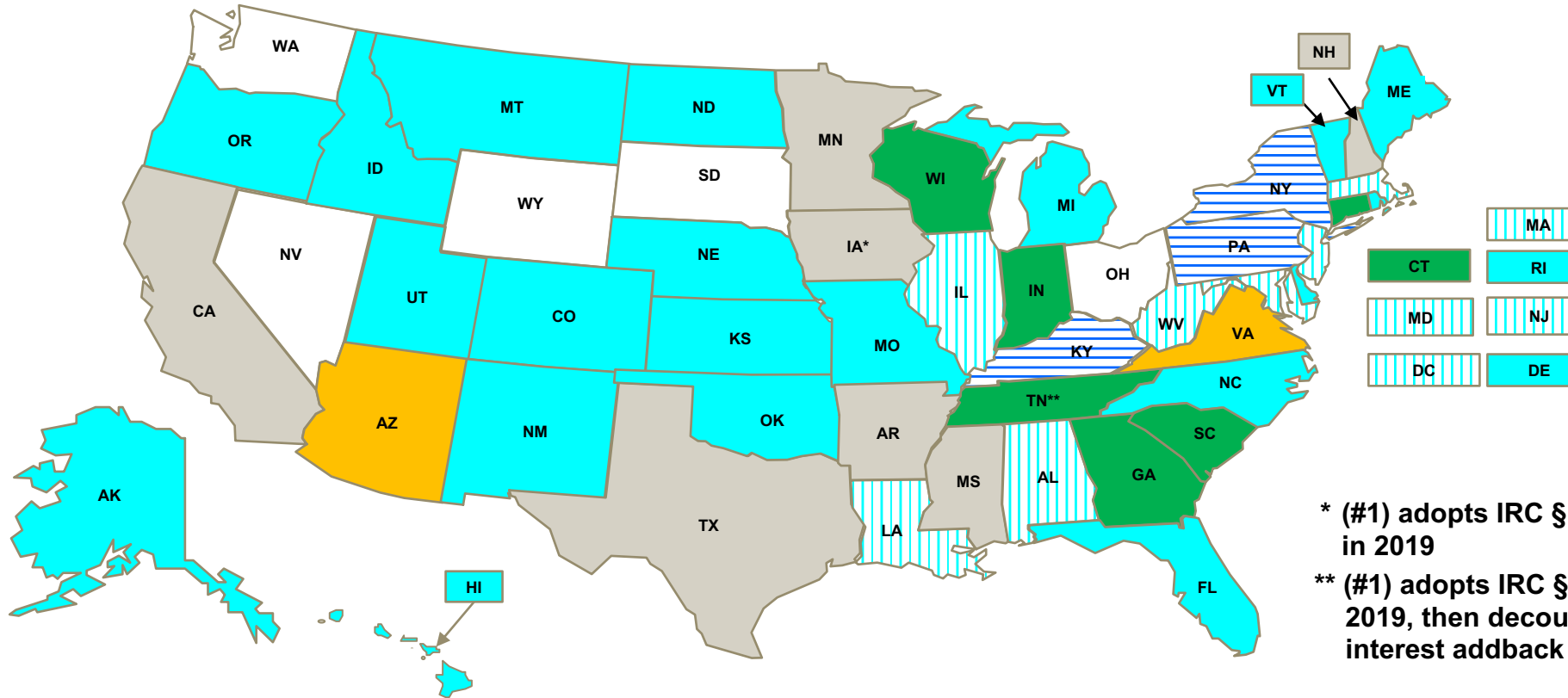
Future Litigation over State Taxation of GILTI and IRC §965 Repatriated income

— **Combined reporting states: Can the foreign source income be taxed without appropriate factor representation (or a unitary relationship)?**

- Does the state taxation of GILTI (and IRC §965 Repatriated income) in combined reporting states violate Commerce Clause limitations unless appropriate foreign “factor representation” is allowed.
- This is not a new issue – the same issue arose in connection with how states apportion income from foreign dividends.
 - See *E.I. du Pont de Nemours & Co. v. State Tax Assessor*, 675 A.2d 82 (Maine 1996); and *Appeal of Morton Thiokol, Inc.*, 864 P.2d 1175 (Kan. 1993).

Key Domestic Tax Provisions Impacting the States

State Conformity to 30% Interest Expense Limitation



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* (#1) adopts IRC §163(j) in 2019

** (#1) adopts IRC §163(j) in 2018 and 2019, then decouples. State has interest addback

- 5** No General Corporate Income Tax
- 20** Adopts IRC §163(j) as of 1/1/18
- 3** Adopts IRC §163(j) with interest addback related to intangible income
- 8** Adopts IRC §163(j) and has general interest addback provisions

- 6** Enacted Legislation Decoupling from IRC §163(j) [Note – some of these states did not decouple as of 1/1/2018 but decoupled at a later date and some states may still have an intercompany interest expense adjustment]
- 2** For 2018 tax year – IRC adopted as of 1/1/2017 effectively decoupling from IRC §163(j)
- 7** Does not adopt IRC § 163(j) as of 1/1/18

Source: Council On State Taxation

Other State Tax Issues Related to the TCJA

— **100 Percent Expensing**

- The TCJA allows 100 percent expensing for most capital investments for 5 years; however, most states decouple from this provision just as the states decoupled from bonus depreciation.

— **Net Operating Loss Limitations and Carryforwards**

- Numerous differences between Federal and State rules continue

— **State Conformity with the Deduction for Pass Through Entities**

- Impact limited to a minority of states with PIT tied to federal “taxable income”

— **Limitation of SALT deduction for state taxes paid to \$10,000**